



# ANNUAL REPORT 2021-2022

November 7th, 2022

Navigating Change from  
Roadmap to Reality



# ABOUT ORANGEVILLE FOODBANK

Orangeville Food Bank (OFB) is a registered Canadian charity committed to meeting the nutritional needs of our community and to providing dignified food assistance, education, and advocacy for solutions to end poverty.

Founded in 1992, OFB has been serving the community of Orangeville, as well as the surrounding communities for 30 years. Composed of a team of five staff and more than 160 volunteers, OFB is truly a group of neighbours helping neighbours.

## Mission

To lead in meeting the nutritional needs of our community, by providing dignified food assistance, education, and advocacy for solutions to end poverty

## Vision

A well-nourished community

## Values

Inclusiveness and Respect  
Innovation  
Accountability  
Collaboration



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Hello friends

I was chair of Orangeville Food Bank for the last two years, from the middle of the pandemic to our current state.

As board chair, I witnessed how your volunteers and staff handled the pandemic from the inside and how we recovered from it. It was a considerable challenge. They met it head on and have positioned us for greater accomplishments in the future.

I'd like to assure you of the dedication of our many volunteers and very capable staff, all lead by Heather Hayes, your Executive Director who inspires that dedication and is the face of Orangeville Food Bank to the community.

Heather, your volunteers and staff operate a sophisticated food storage and distribution facility, provide an empathetic community support program that feeds our fellow residents who need a hand up AND often go to creative and extraordinary lengths to get other help they may need.

Your board members are also dedicated Orangeville Food Bank volunteers who provide counsel to your Executive Director, overall oversight of Orangeville Food Bank operations and help lay the groundwork for what your food bank may look like in the future. As a board member coming to the end of his last term, I am privileged to have served with them, learned from them, and worked with them on our many governance initiatives.

As we evolve from pandemic recovery to a “new normal”, please be assured that Orangeville Food Bank is in very good hands and if you are a donor, your money is being very wisely spent.

Thank you for your continued support.

Charles McCabe,  
Chairperson, Orangeville Food Bank, 2020 - 2022,  
and volunteer since 2016.





It has been an incredible year marked by honouring our thirty years of service to the community and the tenacious volunteers who started this organization all those years ago. As we recognize our history, we keep an eye to the future with the completion of our new strategic plan. Our work in the coming years will be guided by our three aims: Adapting to the Need, Building our Presence, and Creating a Sustainable Future. With the support of the Board of Directors, volunteers, staff and donors we strive towards a well-nourished community.

As we continue to navigate through uncertain waters, we are becoming accustomed to living with an endemic. Through the year we have had to flex our service from In-person to Drive-thru and thankfully back to In-person to keep people safe. Our new reality is one of adaptability, ensuring that we meet the needs of those we serve which will mean rewriting the roadmap as necessary.

We have been so fortunate to have Daniela Bowes come on board as our Office Administrator and Lori Robertshaw join us in the role of Volunteer Coordinator. Both of these incredible staff bring passion to their jobs every day, building on the great work of our Food Manager, Savanaha O'Reilly, and the strengths of our dedicated volunteers.

Over the course of the last year, we have focused on strengthening our existing partnerships and reaching out to build a stronger community fabric with programs involving the Orangeville Library, Branching Out Support Services, and Caledon Meals on Wheels.

A sustainable future includes our adaptability and partnerships but it also needs to focus on utilizing our resources effectively, reducing our environmental footprint and looking for sustainable sources of funding. As past boards and volunteers have effectively stewarded the resources entrusted to them, the strategic plan will build on that trust, enabling us to navigate the challenges and opportunities of the future.

A road map, or in our case our new strategic plan, lays out the groundwork for navigating the coming years, but it is the people behind the plan that bring it to life and build on its potential. The hope is always not to be needed, but until that becomes a reality, it is an honour to move into the future with a strong vision, a passionate team of volunteers and staff, and a community that takes care of each other.

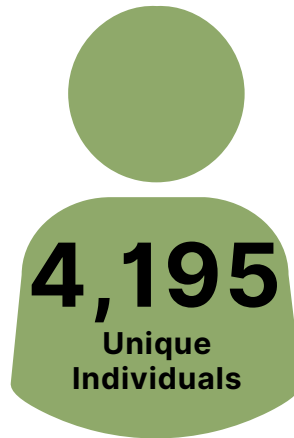
With gratitude,  
Heather Hayes, Executive Director



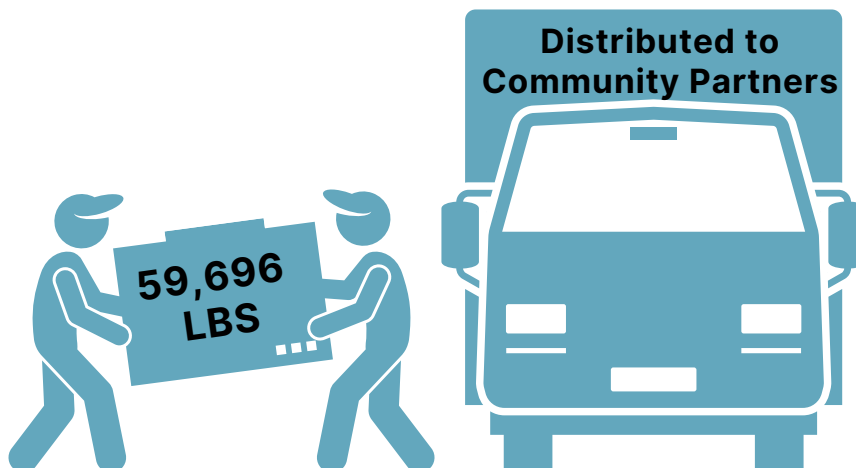
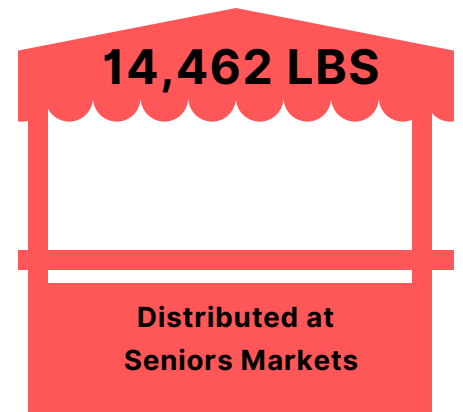
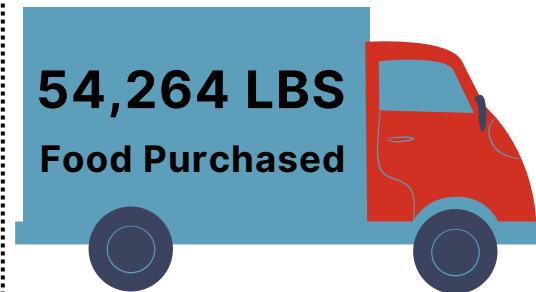




Increase  
in Working  
individuals  
accessing  
the food bank



Over the last 5 years  
there has been a  
increase in those  
needing support **91%**



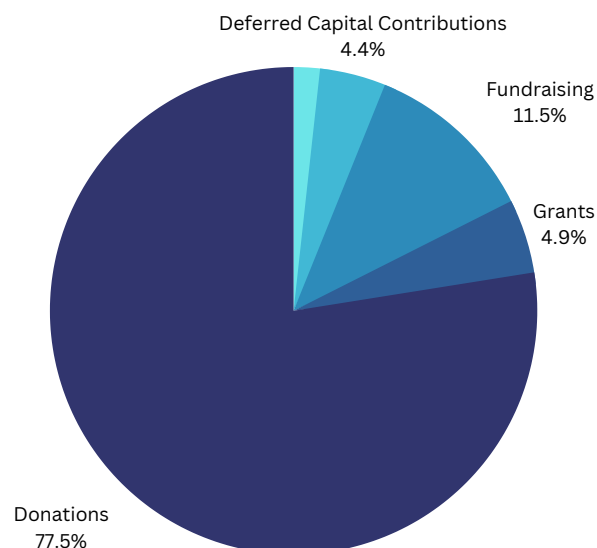


**ANNUAL REPORT 2022  
FINANCIAL SUMMARY  
FOR THE YEAR ENDED JUNE 30, 2022**

**REVENUE**

Donations (cash)	\$ 618,565
Fundraising	91,388
Grants	39,217
Deferred capital contributions	34,941
Investment income	13,855
Unrealized loss on investments	(72,458)
	<b>\$ 725,508</b>

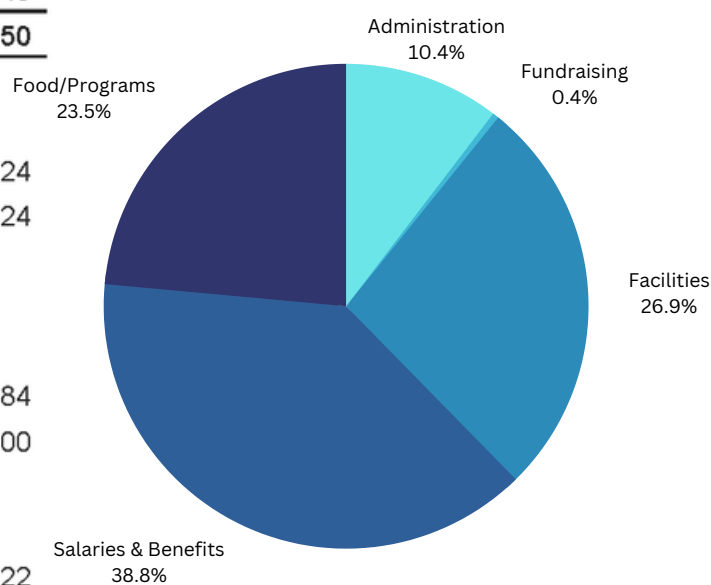
**Revenue**



**EXPENSES**

Food, hygiene & programs	\$ 143,769
Administration	33,948
Professional fees - audit	8,921
Telecommunications	9,428
Training and development	11,097
Facilities - utilities, property taxes, maintenance	35,242
Facilities - enhanced cleaning for COVID	13,367
Amortization of capital assets	81,214
Interest on long term debt	34,190
Salaries & benefits	236,931
Fundraising	2,543
	<b>\$ 610,650</b>

**Expenses**



<b>FOOD DONATIONS RECEIVED</b>	<b>\$ 983,124</b>
<b>FOOD DONATIONS DISTRIBUTED</b>	<b>\$ 983,124</b>

**RESERVES**

Operating expenses	\$ 285,184
Future capacity expansion	\$ 250,000

<b>INVESTED IN CAPITAL ASSETS</b>	<b>\$ 903,022</b>
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In our 30th year of service, Orangeville Food Bank has launched our newest strategic plan. This plan is intended to help us continue to move forward as a strong, highly motivated, and forward-looking organization that is connected and engaged with our community.

Over the next three years, we will continue to put heart and dignity at the front of our work while striving to meet the unique needs of those we serve. By building on our partnerships and the strength of our community, we will ensure a future that is adaptable and sustainable.

We invite you to join us as we work toward our new vision of a Well-Nourished Community

### **Aim 1: Adapting to the Need**

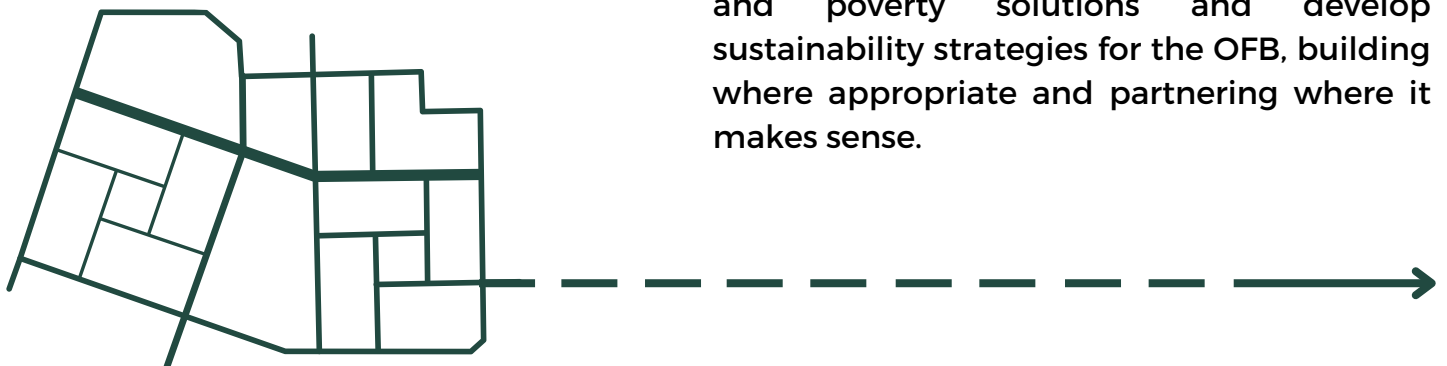
We will adapt to the growing and diverse needs of our community, developing services and practices that foster an effective, inclusive, and accessible environment as well as ensure all groups associated with the food bank are enabled and supported in the most effective ways possible.

### **Aim 2: Building our Presence**

We will build the profile of the food bank in the community through creating and strengthening our partnerships and communication strategies, resulting in greater understanding of our services and greater resources available to serve our clients.

### **Aim 3: Creating Future Stability**

We will continue to evolve our services and our organization, advocate for food security and poverty solutions and develop sustainability strategies for the OFB, building where appropriate and partnering where it makes sense.





Another year has come and gone, bringing some new and some old partnerships together within our community. We benefit from living in a more rural area, providing us with plenty of local resources.

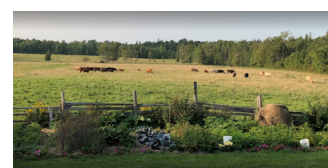
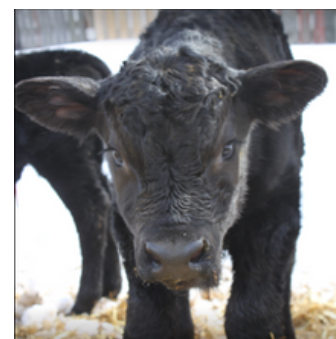
This year we found ourselves sourcing new purchasing partnerships with Peace Valley Ranch, Misty Meadows Market, and Wild Meadows Farms. This allowed us to double our protein allotments and stretch the budget further in the produce department. We nourished new and ongoing partnerships with community organizations such as Branching Out Support Services, Westminster Church, Concern, The Good Shepherd Food Bank, and Landman Gardens, to name a few.

We had the opportunity to visit some of our local farms. We even had the fabulous Amy from Fiddle Foot Farm donate her time at our garden site, teaching summer students how to better maintain the soil and crops they were planting for the food bank.

My strategic focus over the next year will be to further strengthen and build community partnerships with local agencies, businesses, and those using our services. I hope to bring people in our community together through workshops and good food, creating that sense of community.

Overall, it has been my busiest year yet and my most rewarding. I look forward to new opportunities in the coming year.

Savanaha O'Reilly,  
Food Manager



## Volunteers

Neighbours helping Neighbours: Over 24,109 hours, 160+ volunteers and countless hearts beating as one. That is pure beauty when it comes to being the volunteer coordinator.

I consider myself one of the most fortunate working persons around. I mean, who would think that after 11 months in the position, I would wake up each day with gratitude, knowing that I get to spend my workday with the most incredible group of people that I like to call my OFB Family!

We are 160+ active volunteers from the young age of 14 to the young age of 89 coming from all ages and stages of life. This team shows up each week with passion in their souls and kindness in their hearts, eager to make the difference to help get food to the community in need.

Everyone brings their superpowers to the table to make our community stronger. We have seen an increasing client population and the volunteers all keep very busy managing each task with smiles on their faces. The pandemic, of course, has created its challenges; however our group of committed volunteers have always come through in a very big way.

Each volunteer deserves a medal for their continued support as they are invaluable people, and we would not be able to do what we need to do without their dedication.

I am thankful for this opportunity to continue working hard for, and along with, the people who in turn work hard for OFB.

With gratitude,

Lori Robertshaw  
Volunteer Coordinator





# THANK YOU TO OUR VOLUNTEERS



**WHO HAVE COLLECTIVELY DONATED  
24,109 HOURS THIS YEAR!**



# THANK YOU TO OUR DONORS, SPONSORS, AND COMMUNITY PARTNERS





With the support of the Lawrence Schafer Foundation we renovated and expanded our Community Kitchen. This enables us to process community food donations; reclaimed food from local grocery stores and accept fresh produce from the Urban Harvest program and create nutritious meals for clients while reducing food waste.



The County of Dufferin provided funding for additional proteins. Peace Valley Ranch made it affordable so we could maximize our purchasing power. A beautiful collaboration.

With the support of Soncin Construction and Feed Ontario we were able to purchase and refurbish a refrigerated van, which is used not only to receive donations of perishables, but also to distribute food into our community and agency partners.



Another great example is when a community member or volunteer notice how rarely we receive cooking fats, such as oils or margarine, and then chooses to make an incredible targeted donation.

# THANK YOU TO OUR INCREDIBLE DONORS AND SPONSORS

All Pro Roofing	Lesley Beech
AMP-Trak Controls Ltd	Metro
Baker Group Real Estate	Mike Kopowlos
Barry & Joyce Mackay	Morningview Foundation
Blackstock Ford Lincoln	Orangeville Chrysler Dodge
CCC Restoration	Jeep Ram
Chicken Thika Farm	Orangeville Home Hardware
Clark Construction	Peace Valley Ranch
Clublink	Peter & Shelley Wishart
Compass Community Church	Sobeys
Dufferin Media	Soncin Construction
E Hofmann Plastics	The County of Dufferin
Eric & Marcia Duiker	The Larry Schafer
Food Banks Canada	Foundation
Fresh Co	The Mullins Group
Gary Ursell	Try Hard Headwaters
Hoover Pest Control	Walmart
Hugh O'Brodovich	Wendy Edwards Realty
Lavendar Blue Catering	Wild Meadows Farm
Lawrence Schafer	Zehrs
Foundation	

"We make a living by what we get.  
We make a life by what we give"

Winston Churchill





# HOW YOU CAN HELP

Help us end food insecurity in Dufferin County. You can help by:

## Donating

Make a one-time or monthly financial contribution at  
[Orangevillefoodbank.org/donate-now](https://Orangevillefoodbank.org/donate-now)

## Sponsoring

Host a corporate event, food drive, or matching program, visit:  
[Orangevillefoodbank.org/get-involved](https://Orangevillefoodbank.org/get-involved)

## Volunteering

Our work would not be possible without the many volunteers who give their time, visit:  
[Orangevillefoodbank.org/volunteer](https://Orangevillefoodbank.org/volunteer)

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Charitable Registration Number:  
139418313RT0001

